COMMITTEE SUBSTITUTE

^{for} **H. B. 2608**

(BY DELEGATE(S) STAGGERS, MORGAN, SWARTZMILLER, R. PHILLIPS, DISERIO, ROMINE, AZINGER, BORDER, AND HOUSEHOLDER)

(Originating in the Committee on the Judiciary) [March 29, 2013]

A BILL to amend and reenact §30-38-6, §30-38-7 and §30-38-9 of the Code of West Virginia, 1931, as amended; and to amend said code by adding thereto a new article, designated §30-38A-1, §30-38A-2, §30-38A-3, §30-38A-4, §30-38A-5, §30-38A-6, §30-38A-7, §30-38A-8, §30-38A-9, §30-38A-10, §30-38A-11, §30-38A-12, §30-38A-13, §30-38A-14, §30-38A-15, §30-38A-16 and §30-38A-17, all relating to regulating appraisal management companies; requiring appraisal management companies to be registered with the West Virginia Real Estate Appraiser Licensing and Certification Board; adding a member representing appraisal management companies to the board; updating the duties, powers

and rulemaking authority of the board; prohibiting any person or firm from performing or offering to perform appraisal management services without a registration issued by the board; defining certain terms; setting forth requirements for registration, including written applications, verifications and criminal background checks; providing exemptions from registration requirements; requiring surety bonds; setting forth duties of appraisal management companies; authorizing certain fees; requiring appraisal management companies to designate a controlling person; establishing requirements and authorizing complaints for the removal of an appraiser from an appraiser panel; setting forth duties of appraisal management companies; defining what constitutes unprofessional conduct; setting forth prohibited acts; authorizing disciplinary action; providing for hearing and notice procedures; authorizing civil penalties; and authorizing the board to seek injunctive relief.

Be it enacted by the Legislature of West Virginia:

That §30-38-6, §30-38-7 and §30-38-9 of the Code of West Virginia, 1931, as amended, be amended and reenacted; that said code be amended by adding thereto a new article, designated §30-38A-1, §30-38A-2, §30-38A-3, §30-38A-4, §30-38A-5, §30-38A-6, §30-38A-7, §30-38A-8, §30-38A-9, §30-38A-10, §30-38A-11, §30-38A-12, §30-38A-13, §30-38A-14, §30-38A-15, §30-38A-16 and §30-38A-17, all to read as follows:

ARTICLE 38. THE REAL ESTATE APPRAISER LICENSING AND CERTIFICATION ACT.

§30-38-6. Board created; appointments, qualifications, terms, oath, removal of members; quorum; meetings; disqualification from participation; compensation; records; employing staff.

(a) The West Virginia real estate appraiser licensing and
 certification board, which consists of nine members appointed by
 the governor with the advice and consent of the Senate, is
 continued.

5 (1) Each member shall be a resident of the state of West

6 Virginia, except the appraisal management company repre-

7 sentative is not required to be a resident of West Virginia.

8 (2) Four members shall be certified real estate appraisers 9 having at least five years' experience in appraisal as a principal 10 line of work immediately preceding their appointment, and shall 11 remain certified real estate appraisers throughout their terms.

12 (3) Two members shall have at least five years' experience
13 in real estate lending as employees of financial institutions.

(4) Three <u>Two</u> members may not be engaged in the practice
of real estate appraisal, real estate brokerage or sales or have any
financial interest in these practices.

17 (5) One member shall be a representative from an appraisal
18 management company registered under the provisions of article
19 thirty-eight-a of this chapter.

20 (6) No member of the board may concurrently be a member
21 of the West Virginia real estate commission.

22 (7) Not more than two appraiser members may be appointed
23 from each congressional district.

(b) Members will be appointed for three-year terms, which
are staggered in accordance with the initial appointments under
prior enactment of this act.

27 (1) No member may serve for more than three consecutive28 terms.

29 (2) Before entering upon the performance of his or her
30 duties, each member shall subscribe to the oath required by
31 section five, article four of the constitution of this state.

32 (3) The governor shall, within sixty days following the 33 occurrence of a vacancy on the board, fill the vacancy by 34 appointing a person who meets the requirements of this section 35 for the unexpired term.

36 (4) Any member may be removed by the governor in case of
 37 incompetency, neglect of duty, gross immorality or malfeasance
 38 in office.

39 (c) The board shall elect a chairman.

40 (d) A majority of the members of the board constitutes a
41 quorum.

42 (d) (e) The board shall meet at least once in each calendar
43 quarter on a date fixed by the board.

44 (1) The board may, upon its own motion, or shall upon the
45 written request of three members of the board, call additional
46 meetings of the board upon at least twenty-four hours' notice.

47 (2) No member shall may participate in a proceeding before
48 the board to which a corporation, partnership or unincorporated
49 association is a party, and of which he or she is or was at any
50 time in the preceding twelve months a director, officer, owner,
51 partner, employee, member or stockholder.

52 (3) A member may disqualify himself or herself from
53 participation in a proceeding for any other cause the member
54 considers sufficient.

(e) (f) The appointed members will receive compensation
and expense reimbursement in accordance with the provisions of
section eleven, article one of this chapter.

58 (f) (g) The board may employ staff as necessary to perform 59 the functions of the board, to be paid out of the board fund 60 created by the provisions of this article. Persons employed by 61 any real estate agent, broker, appraiser or lender, or by any 62 partnership, corporation, association or group engaged in any 63 real estate business, may not be employed by the board.

§30-38-7. General powers and duties.

1 The board shall:

2 (a) Define by rule the type of educational experience, 3 appraisal experience and equivalent experience that will meet the 4 statutory requirements of this article; 5 (b) Establish examination specifications as prescribed herein 6 and provide for appropriate examinations; 7 (c) Establish registration requirements and procedures for appraisal management companies under the provisions of article 8 9 thirty-eight-a of this chapter; 10 (c) (d) Approve or disapprove applications for certification 11 and licensure; 12 (e) Approve or disapprove applications for registration under 13 the provisions of article thirty-eight-a of this chapter; 14 (d) (f) Define by rule continuing education requirements for the renewal of certifications and licenses; 15 16 (e) (g) Censure, suspend or revoke licenses and certification 17 as provided in this article; 18 (h) Suspend or revoke registrations under the provisions of 19 article thirty-eight-a of this chapter; 20 (f) (i) Hold meetings, hearings and examinations; 21 (g) (j) Establish procedures for submitting, approving and 22 disapproving applications; 23 (h) (k) Maintain an accurate registry of the names, and 24 addresses and contact information of all persons certified or

25 issued a license to practice under this article;

26 (1) Maintain an accurate registry of the names, addresses and
 27 contact information of all persons and firms registered under the
 28 provisions of article thirty-eight-a of this chapter;

29 (i) (m) Maintain accurate records on applicants and licensed
 30 or certified real estate appraisers;

31 (n) Maintain accurate records on applicants under the
32 provisions of article thirty-eight-a of this chapter;

(j) (o) Issue to each licensed or certified real estate appraiser
a pocket card with the appraiser's name and license or
certification number. Pocket cards are the property of the State
of West Virginia and, upon suspension or revocation of the
license to practice pursuant to this article, will be returned
immediately to the board;

39 (p) Issue registration numbers to registrants under the
40 provisions of article thirty-eight-a of this chapter;

(k) (g) Deposit all fees collected by the board to the credit of
the West Virginia appraiser licensing and certification board
fund established in the office of the State Treasurer. The board
shall disburse moneys from the account to pay the cost of board
operation. Disbursements from the account may not exceed the
moneys credited to it;

47 (1) (r) Keep records and make reports as required by article
48 one of this chapter; and

49 (m) (s) Perform any other functions and duties necessary to
50 carry out the provisions of this article <u>and article thirty-eight-a</u>
51 <u>of this chapter</u>.

§30-38-9. Rulemaking.

(a) The board may propose rules for legislative approval in
 accordance with the provisions of article three, chapter twenty nine-a of this code, to provide for:

4 (1) Licensure and certification requirements, including
5 requirements for applications, examinations, reciprocity,
6 temporary permits, apprentice permits and reinstatement;

7 (2) Registration requirements, including delinquent and
8 expired registrations, for appraisal management companies under
9 the provisions of article thirty-eight-a of this chapter;

(2) (3) Fees for licenses, renewals of licenses and other
 services provided by the board;

12 (4) A fee schedule for registrations of appraisal management

13 companies under the provisions of article thirty-eight-a of this14 chapter;

15 (5) Surety bond requirements for registrations of appraisal

16 management companies under the provisions of article thirty-

17 <u>eight-a of this chapter;</u>

18 (6) Requirements and procedures for appraisal management

19 companies to maintain records under the provisions of article

20 thirty-eight-a of this chapter;

- 21 (3) (7) Experience, education and continuing education
 22 requirements and approval of courses; and
- 23 (4) (8) Any other purpose to carry out the requirements of
 24 this article and article thirty-eight-a of this chapter.
- (b) The rule governing appraiser qualifications must include
 requirements which meet or exceed the education, experience
 and examination requirements issued or endorsed by the
 appraisal qualifications board of the appraisal foundation.
- (c) Any rules in effect as of the passage of this article on the effective date of the reenactment of this section during the regular session of the legislature in 2013 will remain in effect until amended, modified, repealed or replaced, except that references to provisions of former enactments of this act are interpreted to mean provisions of this article.

ARTICLE 38A. APPRAISAL MANAGEMENT COMPANIES REGISTRATION ACT.

§30-38A-1. Unlawful acts.

(a) Commencing July 1,2014, it is unlawful for any person
 or firm to perform or offer to perform appraisal management
 services, or act as an appraisal management company within this
 state without a registration issued by the West Virginia Real
 Estate Appraiser Licensing and Certification Board under the
 provisions of this article.

7 (b) Commencing July 1, 2014, it is unlawful for any person
8 or firm not registered under the provisions of this article to
9 advertise or use a title or description conveying the impression
10 that the person or firm is registered to perform appraisal
11 management services or registered to act as an appraisal
12 management company within this state.
20 384 2 Appliable law

§30-38A-2. Applicable law.

1 <u>Appraisal management companies and appraisal</u> 2 <u>management services covered under the provisions of this article</u> 3 <u>are subject to the requirements set forth in this article and the</u> 4 <u>rules promulgated hereunder, and the provisions of article one</u> 5 <u>and article thirty-eight of this chapter.</u>

§30-38A-3. Definitions.

- 1 As used in this article, the following words and terms have
- 2 the following meanings, unless the context clearly indicates
- 3 <u>otherwise:</u>
- 4 (a) "Applicant" means a person or firm making an
- 5 application for registration under the provisions of this article.
- 6 (b) "Appraisal" means an analysis, opinion or conclusion
- 7 prepared by a real estate appraiser relating to the nature, quality,
- 8 value or utility of specified interests in, or aspects of, identified
- 9 real estate or identified real property. An appraisal may be
- 10 classified by the nature of the assignment as a valuation
- 11 <u>appraisal, an analysis assignment or a review assignment.</u>

12	(c) "Appraisal Management Company" means a person or
13	firm that performs or provides appraisal management services,
14	directly or indirectly, through the use of software products or
15	online, or by any means of communication.
16	(d) "Appraisal management services" means the business of
17	managing the process of having an appraisal performed for
18	compensation or pecuniary gain, including but not limited to any
19	of the following actions:
20	(1) Conducting business directly or indirectly by telephone,
21	electronically, mail or in person;
22	(2) Providing related administrative and clerical duties;
23	(3) Recruiting, selecting or retaining appraisers;
24	(4) Verifying qualifications of appraisers;
25	(5) Establishing and administering an appraiser panel;
26	(6) Receiving appraisal orders from clients;
27	(7) Contracting and negotiating fees with appraisers to
28	perform appraisal services;
29	(8) Receiving appraisals from the appraiser and submitting
30	completed appraisals to clients;
31	(9) Tracking and determining the status of orders for
32	appraisals;
33	(10) Reviewing, verifying and conducting quality control of
34	a completed appraisal;

- 35 (11) Collecting fees from the clients; and
- 36 (12) Compensating appraisers for appraisal services
 37 rendered.
- 38 (e) "Appraisal review" means the act of developing and
- 39 communicating an opinion about the quality of another
- 40 appraiser's work that was performed as part of an appraiser
- 41 assignment. The review does not include:
- 42 (1) An examination of an appraisal for grammatical,
- 43 typographical or other similar errors that do not make a
- 44 substantive valuation change; or
- 45 (2) A general examination for compliance including
 46 regulatory and/or client requirements as specified in the
 47 agreement process that do not communicate an opinion as to the
- 48 <u>valuation conclusion</u>.
- 49 (f) "Appraisal services" means the practice of developing an
 50 opinion of the value of real estate in conformity with the
- 51 minimum USPAP standards.
- 52 (g) "Appraiser" means a person licensed or certified, under
 53 the provisions of article thirty-eight of this chapter, to perform
- 54 <u>an appraisal.</u>
- (h) "Appraiser panel" means a group of appraisers that
 perform appraisals for an appraisal management company as
 independent contractors.

58	(i) "Automated valuation model (AVM)" means a
59	mathematically based computer software program that produces
60	an estimate of market value based on market analysis of location,
61	market conditions, and real estate characteristics from
62	information that was previously and separately collected.
63	(j) "Board" means the West Virginia Real Estate Appraiser
64	Licensing and Certification Board established under the
65	provisions of article thirty-eight of this chapter.
66	(k) "Client" means a person or firm that contracts or enters
67	into an agreement with an appraisal management company for
68	the performance of an appraisal.
69	(1) "Controlling person" means a person authorized by an
70	appraisal management company to contract or enter into
71	agreements with clients and independent appraisers for the
72	performance of appraisal services and who has the power to
73	manage the appraisal management company.
74	(m) "Firm" means a corporation, limited liability company,
75	partnership, sole proprietorship or any other business entity.
76	(n) "Registrant" means a person or firm holding a
77	registration issued by the board under the provisions of this
78	article.
79	(o) "Registration" means a registration issued by the board
80	under the provisions of this article.

- 81 (p) "State" means the State of West Virginia.
- 82 (q) "USPAP" means the Uniform Standards of Professional
- 83 Appraisal Practice.

§30-38A-4. Registration requirements.

- 1 (a) A person or firm performing or offering to perform
- 2 appraisal management services or acting as an appraisal
- 3 management company within this state shall be registered with
- 4 the board by July 1, 2014.
- 5 (b) A firm applying for a registration may not be more than
- 6 ten percent owned, directly or indirectly, by:
- 7 (1) A person who has had a license or certificate to act as an
- 8 appraiser refused, denied, canceled or revoked in this state or
- 9 any other jurisdiction, unless the license or certificate was
- 10 subsequently granted or reinstated; or
- 11 (2) A firm that is more than ten percent owned by a person
- 12 who has had a license or certificate to act as an appraiser refused,
- 13 denied, canceled, revoked or surrendered in this state or any
- 14 other jurisdiction, unless the license or certificate was
- 15 subsequently granted or reinstated.
- 16 (c) The board may issue a registration to perform appraisal
- 17 management services or act as an appraisal management
- 18 company to a person or firm that:
- 19 (1) Makes written application to the board as set out in
 20 section six of this article;

- 21 (2) Submits certifications as set out in section seven of this
 22 article;
- 23 (3) Submits national and state criminal background checks
- 24 as set out in section eight of this article;
- 25 (4) Posts a surety bond as set out in section nine of this
- 26 <u>article;</u>
- 27 (5) Pays the applicable fees as set out in section ten of this
- 28 article;
- 29 (6) Has a designated controlling person as set out in section
- 30 eleven of this article; and
- 31 (7) Meets any other requirement set by the board.
- 32 (d) The registrations issued under the provisions of this
- 33 article shall be renewed annually on July 1.
- 34 (e) Registrations not renewed in a timely manner are
- 35 delinquent. To reinstate a delinquent registration, the registrant
- 36 must pay a monthly penalty, as set by the board.
- 37 (f) A registration that has been delinquent for more than
- 38 three months shall be considered expired and a new application
- 39 for registration is required.
- 40 (g) The board shall issue a registration number to each
- 41 appraisal management company registered in this state.
- 42 (h) The board shall keep a list of appraisal management
 43 company registered in this state and publish the list on its
 44 website.

§30-38A-5. Exemptions.

- 1 This article does not apply to:
- 2 (a) A financial institution, including a department or unit
- 3 within an institution that is regulated by an agency of this state
- 4 or the United States government; or
- 5 (b) An appraisal management company that is a subsidiary
- 6 wholly owned and controlled by a financial institution regulated
- 7 by a federal financial institution regulatory agency.

§30-38A-6. Written application requirements.

- 1 (a) The written application shall be submitted on a form
- 2 prescribed by the board and shall include:
- 3 (1) The name, the street and mailing address and the contact
- 4 information, including telephone number and e-mail address, of
- 5 the person or firm seeking registration;
- 6 (2) The name, the street and mailing address and the contact
- 7 information, including telephone number and e-mail address, of
- 8 each owner of more than ten percent of the firm seeking
- 9 registration;
- 10 (3) The name, the street and mailing address and the contact
- 11 information, including telephone number and e-mail address, of
- 12 the controlling person of the firm seeking registration; and
- 13 (4) (A) If the applicant is a domestic firm, the designation of
- 14 an agent for service of process; or

(B) If the applicant is a foreign firm, documentation that the
foreign firm is authorized to do business in West Virginia and
that an agent for service of process has been designated and the
following has been submitted:

(i) A copy of the filing with the Secretary of State's Office
appointing an agent for service of process; and
(ii) A certificate of authority issued by the Secretary of State.

- 22 (b) The board shall maintain a list of all applicants for
- 23 registration that includes the information in the written
 24 application.

§30-38A-7. Certification requirements.

1 (a) The certification for registration shall be in writing, on a 2 form prescribed by the board and signed by the applicant or 3 controlling person. The certification shall include statements that 4 the applicant: 5 (1) Has a process in place to verify that any person used as 6 an appraiser or added to the appraiser panel of the applicant is a 7 licensed or certified appraiser in good standing in West Virginia; 8 (2) Has set requirements to verify that appraisers are geographically competent and can perform the appraisals 9 10 assigned; 11 (3) Has set procedures for an appraiser, licensed or certified 12 in this state or in any state with a minimum of the same

13 certification level for the property type as the appraiser who 14 performed the appraisal, to review the work of the appraisers 15 performing appraisals for the applicant to verify that the 16 appraisals are being conducted in accordance with the minimum 17 USPAP standards; 18 (4) Will require appraisals to be conducted independently 19 and free from inappropriate influence and coercion as required 20 by the appraisal independence standards established under 21 Section 129E of the Truth in Lending Act and the rules and 22 regulations issued pursuant to the Act, including the requirement 23 that appraisers be compensated at a customary and reasonable 24 rate when the appraisal management company is providing 25 services for a consumer credit transaction secured by the 26 principal dwelling of a consumer; 27 (5) Maintains a detailed record of each request for appraisal 28 it receives from a client and the appraiser that performs the 29 appraisal; and 30 (6) Has submitted any other information required by the 31 board. 32 (b) The applicant, each owner of more than ten percent and 33 any controlling person shall submit a written verification, on a 34 form prescribed by the board, that includes statements that: 35 (1) The written application and verification for registration

36 contain no false or misleading statements;

- 37 (2) The applicant has complied with the requirements of this
 38 article;
- 39 (3) The applicant, each owner of more than ten percent, and
- 40 the controlling person of the firm seeking registration has not
- 41 pleaded guilty or nolo contendere to or been convicted of a
- 42 felony;
- (4) Within the past ten years, the applicant, each owner of
 more than ten percent, and the controlling person of the firm
 seeking registration has not pleaded guilty or nolo contendere to
- 46 or been convicted of:
- 47 (A) A misdemeanor involving mortgage lending or real
 48 estate appraisals; or
- 49 (B) An offense involving breach of trust or fraudulent or
- 50 dishonest dealing;
- 51 (5) The applicant, each owner of more than ten percent, and 52 the controlling person of the firm seeking registration are of 53 good character and reputation and that none of them has had a 54 license or certificate to act as an appraiser refused, denied, 55 canceled, revoked or surrendered in this state or any other 56 jurisdiction, and the license or certification was not subsequently 57 granted or reinstated;
- 58 (6) The applicant, each owner of more than ten percent, and
- 59 the controlling person of the firm seeking registration are not

- 60 permanently or temporarily enjoined by a court of competent
- 61 jurisdiction from engaging in or continuing any conduct or
- 62 practice involving appraisals, appraisal management services or
- 63 operating an appraisal management company;
- 64 (7) The applicant, each owner of more than ten percent, and
- 65 the controlling person of the firm seeking registration are not the
- 66 subject of an order of the board or any other jurisdiction's
- 67 agency that regulates appraisal management companies that
- 68 denied, suspended or revoked the applicant's or firm's privilege
- 69 to operate as an appraisal management company;
- 70 (8) The applicant, each owner of more than ten percent, and
- 71 the controlling person of the firm seeking registration have not
- 72 acted as an appraisal management company while not being
- 73 properly registered by the board; and
- 74 (9) Set forth any other requirements of the board.
- §30-38A-8. Background check requirements.
 - 1 (a) Upon application, the applicant, each owner of more than
 - 2 ten percent, and the controlling person of the firm seeking
 - 3 registration shall submit to a state and national criminal history
 - 4 record check, as set forth in this section.
 - 5 (1) This requirement is found not to be against public policy.
 - 6 (2) The criminal history record check shall be based on
 - 7 fingerprints submitted to the West Virginia State Police or its

- 8 assigned agent for forwarding to the Federal Bureau of9 Investigation.
- (3) The applicant shall meet all requirements necessary to
 accomplish the state and national criminal history record check,
- 12 including:
- (A) Submitting fingerprints for the purposes set forth in this
 subsection; and
- 15 (B) Authorizing the board, the West Virginia State Police
- 16 and the Federal Bureau of Investigation to use all records
- 17 submitted and produced for the purpose of screening the
- 18 applicant for a license.
- 19 (b) The results of the state and national criminal history
- 20 record check may not be released to or by a private entity except:
- 21 (1) To the individual who is the subject of the criminal
- 22 history record check;
- 23 (2) With the written authorization of the individual who is
- 24 the subject of the criminal history record check; or
- 25 (3) Pursuant to a court order.
- 26 (c) The criminal history record check and related records are
- 27 not public records for the purposes of chapter twenty-nine-b of
- 28 this code.
- 29 (d) The applicant shall ensure that the criminal history
- 30 record check is completed as soon as possible after the date of
- 31 the original application for registration.

- 32 (e) The applicant shall pay the actual costs of the
- 33 fingerprinting and criminal history record check.

§30-38A-9. Surety bond requirements and claims.

- 1 (a) Each applicant shall post and maintain a surety bond with
- 2 the board. The aggregate liability of the surety bond may not
- 3 exceed the principal sum of the surety bond.
- 4 (b) The surety bond shall:
- 5 (1) Be established by the board through rules;
- 6 (2) Not exceed \$100,000;
- 7 (3) Be in the form prescribed by the board;
- 8 (4) Be issued by an surety company authorized to do
- 9 business in West Virginia; and
- 10 (5) Accrue to the state for the benefit of any claimant against
- 11 the registrant to secure the faithful performance of the
- 12 registrant's obligations.
- 13 (c) The board may bring suit on behalf of the party having a
- 14 <u>claim against the registrant.</u>
- 15 (d) Consumer claims shall be given priority in recovering
- 16 from the surety bond.
- 17 (e) Claimants may make claim under the bond for up to one
- 18 year after the applicant ceases doing business in West Virginia.
- 19 (f) An appropriate deposit of cash or security may be
- 20 accepted by the board in lieu of the required bond, as determined
- 21 by the board through legislative rule.

§30-38A-10. Fee requirements.

- 1 The fees assessed by the board, as established by legislative
- 2 rule, shall include the annual fee for appraisal management
- 3 companies to be included in the national registry maintained by
- 4 the Appraisal Subcommittee of the Federal Financial Institutions
- 5 Examination Council.

§30-38A-11. Controlling person requirements.

- 1 (a) An appraisal management company shall have a
- 2 designated controlling person who will ensure compliance with
- 3 this article and will be the main contact for all communication
- 4 <u>between the board and the appraisal management company.</u>
- 5 (b) The controlling person shall:
- 6 (1) Be of good character and reputation;
- 7 (2) Submit to national and state criminal background checks
- 8 as set out in section eight of this article;
- 9 (3) Never have had a license or certificate to act as an
- 10 appraiser refused, denied, canceled, revoked or surrendered in
- 11 this state or any other jurisdiction and not subsequently granted
- 12 <u>or reinstated;</u>
- 13 (4) Never have been a part of a firm that was permanently or
- 14 temporarily enjoined by a court of competent jurisdiction from
- 15 engaging in or continuing any conduct or practice involving
- 16 appraisals, appraisal management services or operating an
- 17 appraisal management company; and

18 (5) Never have been the subject of an order of the board or 19 any other jurisdiction's appraisal management company 20 regulatory agency that denied or revoked the applicant's or firm's privilege to operate as an appraisal management company. 21 §30-38A-12. Requirements for removal from an appraiser panel. (a) Except within sixty days from the date an appraiser is 1 2 first added to the appraiser panel of an appraisal management 3 company, an appraisal management company may only remove an appraiser from an appraiser panel or refuse to assign 4 5 appraisals to an appraiser after providing the appraiser twenty days prior written notice stating the reasons for the removal or 6 7 refusal and providing an opportunity for the appraiser to be 8 heard. 9 (b) An appraiser who is removed from an appraiser panel or 10 refused appraisal assignments for an alleged act or omission that 11 would constitute grounds for disciplinary action under the 12 provisions of section twelve, article thirty-eight of this chapter,

13 a violation of the USPAP or a violation of state law or legislative

14 <u>rule may file a complaint with the board for a review of the</u>

15 appraisal management company's decision.

16 (c) The board's review under this subsection is limited to

- 17 determining whether:
- 18 (1) The appraisal management company has complied with
- 19 subsection (a) of this section; and

20 (2) The appraiser has engaged in an act or omission that 21 would constitute grounds for disciplinary action under the 22 provisions of section twelve, article thirty-eight of this code, or 23 has committed a violation of the USPAP or a violation of state 24 law or legislative rule. 25 (d) The board shall hold a hearing on the complaint within 26 a reasonable time, not exceeding one year after the complaint 27 was filed. 28 (e) If the board determines after the hearing that an appraisal 29 management company acted improperly then the board shall 30 order the appraisal management company to restore the appraiser 31 to the appraiser panel or assign appraisals to the appraiser. 32 (f) After the board's order, an appraisal management 33 company may not: 34 (1) Reduce the number of appraisals given to the appraiser; 35 or 36 (2) Penalize the appraiser in any other manner. §30-38A-13. Duties of appraisal management companies. 1 (a) Each appraisal management company shall: 2 (1) Verify that an appraiser receiving work or being placed 3 on an appraiser panel is: 4 (A) Professionally and geographically competent; 5 (B) Competent to perform the appraisal service being assigned to the appraiser; 6

- 7 (C) Licensed or certified under the provisions of article
- 8 thirty-eight of this chapter; and
- 9 (D) In good standing in this state;
- 10 (2) Designate a controlling person responsible for ensuring
- 11 compliance with this article, including filing with the board the
- 12 following:
- 13 (A) The name of the controlling person;
- 14 (B) The contact information for the controlling person;
- 15 (C) A verified acceptance of responsibility from the
- 16 controlling person; and
- 17 (D) An updated registration form identifying the current
- 18 controlling person submitted within ten business days, when
- 19 there is a change of the controlling person;
- 20 (3) Maintain complete detailed records of requests for
- 21 appraisals from clients, including:
- 22 (A) The type of appraisal requested;
- 23 (B) The name and license or certification number of the
- 24 appraiser to whom the appraisal was referred;
- 25 (C) The fees received from the client; and
- 26 (D) The fees paid to the appraiser or any third party for
- 27 services performed;
- 28 (4) Ensure that appraisal services are provided in an
- 29 independent manner, free from inappropriate influence and

30 coercion, as required by appraisal independence standards 31 established under Section 129E of the Truth in Lending Act and 32 the rules and regulations issued pursuant to the Act, including the requirement that fee appraisers be compensated at a 33 34 customary and reasonable rate when the appraisal management 35 company is providing services for a consumer credit transaction 36 secured by the principal dwelling of a consumer; 37 (5) Except in cases of breach of contract or substandard 38 performance, pay an independent appraiser for the completion of 39 an appraisal within forty-five days after the appraiser provides 40 the completed appraisal to the appraisal management company, 41 unless otherwise agreed to by the parties; 42 (6) Disclose its registration number on all engagement 43 documentation with appraisers; 44 (7) Disclose to its clients the fees paid: 45 (A) For appraisal management services; and 46 (B) To the appraiser for the completion of an appraisal 47 assignment; 48 (8) Inform the board, when it has a reasonable basis to 49 believe, that an appraiser has: 50 (A) Failed to comply with USPAP and the failure to comply 51 is likely to significantly affect the opinion of value; 52 (B) Violated applicable laws or rules; or 53 (C) Engaged in unethical or unprofessional conduct;

- 54 (9) Keep all records, including, but not limited to, appraisals 55 ordered by the appraisal management company, for a minimum 56 of five years after an appraisal is completed or two years after 57 final disposition of a judicial proceeding related to the 58 assignment, whichever period expires later; and 59 (10) Maintain a registered agent for service of process and 60 provide the board with the same information for the agent that is 61 provided to the Secretary of State. 62 (b) The board may inspect the records of appraisal 63 management companies at any time without prior notice. 64 (c) A sole proprietor of an appraisal management company 65 is considered the controlling person. 66 (d) If information on a disclosure becomes inaccurate for 67 any reason, then a revised or amended disclosure shall be 68 provided within five business days after the change. The revised 69 or amended disclosure shall be clearly marked as revised or 70 amended and contain sufficient information for the client to 71 identify the original disclosure referenced. 72 (e) The provisions of this section do not exempt a registrant 73 from any other reporting requirements contained in any federal 74 or state law.
- §30-38A-14. Unprofessional conduct.
 - <u>An appraisal management company commits unprofessional</u>
 conduct if it:

3	(1) Requires an appraiser to modify an aspect of an appraisal
4	which modification is not related to substandard performance or
5	noncompliance with the terms of a contract or agreement;
6	(2) Requires an appraiser to prepare an appraisal when the
7	appraiser believes, in his or her own professional judgment and
8	notifies the appraisal management company, that the appraiser
9	does not have the necessary expertise for the specific geographic
10	area or is otherwise not competent to perform the appraisal;
11	(3) Requires an appraiser to prepare an appraisal under a
12	certain time frame that the appraiser believes, in his or her own
13	professional judgment and notifies the appraisal management
14	company, that the appraiser does not have the necessary time to
15	meet all the necessary and relevant legal and professional
16	obligations;
17	(4) Prohibits or inhibits communication between an
18	appraiser and any other person from whom the appraiser, in the
19	appraiser's own professional judgment, believes information
20	would be relevant;
21	(5) Requests an appraiser to do anything that does not
22	comply with:
23	(A) The USPAP; or
24	(B) The requests of the client; or

25 (6) Makes any portion of the appraiser's fee or the appraisal

- 26 management company's fee contingent on a favorable outcome,
- 27 <u>including:</u>
- 28 (A) A loan closing; or
- 29 (B) An appraisal for a specific dollar amount.

§30-38A-15. Prohibited acts.

- 1 (a) An appraisal management company or any person acting
- 2 for an appraisal management company as a controlling person,
- 3 owner, director, officer, agent, employee or independent
- 4 <u>contractor may not:</u>
- 5 (1) Improperly influence or attempt to improperly influence
- 6 the development, reporting, result or review of an appraisal
- 7 through:
- 8 (A) Intimidation, inducement, coercion, extortion, collusion,
- 9 bribery, compensation, blackmail, threat of exclusion from
- 10 <u>future appraisal work or any other means that unduly influences</u>
- 11 or pressures the appraiser;
- 12 (B) Withholding payment to an appraiser for appraisal
- 13 services unless for breach of contract; or
- 14 (C) Expressly or impliedly promise future business,
- 15 promotions or increased compensation to an appraiser;
- 16 (2) Knowingly employ a person to a position of
- 17 responsibility who has had a license or certificate to act as an
- 18 appraiser refused, denied, canceled, revoked or surrendered in

19 <u>this state or any other jurisdiction, and not subsequently granted</u>20 or reinstated;

(3) Knowingly enter into a contract with a person for the
performance of appraisal services who has had a license or
certificate to act as an appraiser refused, denied, canceled,
revoked or surrendered in this state or any other jurisdiction, and
not subsequently granted or reinstated;

- 26 (4) Knowingly enter into a contract, agreement or other 27 business relationship for the purpose of obtaining real estate 28 appraisal services with a firm that employs or contracts with a 29 person who has had a license or certificate to act as an appraiser 30 refused, denied, canceled, revoked or surrendered in this state or 31 any other jurisdiction, and not subsequently granted or 32 reinstated; 33 (5) Knowingly fail to separate and disclose any fees charged 34 to a client by the appraisal management company for an 35 appraisal by an appraiser from fees charged to a client by the
- 36 <u>appraisal management company for appraisal management</u>
 37 services;
- 38 (6) Prohibit an appraiser from stating, in a submitted
 39 appraisal, the fee paid by the appraisal management company to
 40 the appraiser for the appraisal;

- 41 (7) Request, allow or require an appraiser to collect any
- 42 portion of the fee, including the appraisal fee, charged by the
- 43 appraisal management company to the client;
- 44 (8) Require an appraiser to provide the registrant with the
 45 appraiser's signature or seal in any form;
- 46 (9) Alter, amend or change an appraisal submitted by an
 47 appraiser;
- 48 (10) Remove an appraiser's signature or seal from an
 49 appraisal;
- 50 (11) Add information to or remove information from an
 51 appraisal with the intent to change the conclusion of the
 52 appraisal;
- 53 (12) Remove an appraiser from an appraiser panel without
- 54 twenty days prior written notice to the appraiser and an
- 55 opportunity for the appraiser to be heard;
- 56 (13) Enter into an agreement or contract for the performance
- 57 of appraisal services with an appraiser who is not in good
- 58 standing with the board;
- 59 (14) Request or require an appraiser to provide an estimated,
- 60 predetermined or desired valuation in an appraisal;
- 61 (15) Request or require an appraiser to provide estimated
- 62 values or comparable sales at any time prior to the appraiser
- 63 <u>completing an appraisal;</u>

- 64 (16) Condition a request for an appraisal or the payment of65 an appraisal fee on:
- 66 (A) An opinion, conclusion or valuation reached; or
- 67 (B) A preliminary estimate or opinion requested from an
 68 appraiser;
- 69 (17) Provide to an appraiser an anticipated, estimated,
- 70 encouraged or desired value for an appraisal or a proposed or
- 71 targeted amount to be loaned or borrowed, except that a copy of
- 72 the sales contract for the purchase transaction may be provided;
- 73 (18) Require an appraiser to indemnify or hold harmless an
- 74 appraisal management company for any liability, damage, losses
- 75 or claims arising out of the services provided by the appraisal
- 76 management company;
- 77 (19) Have a direct or indirect interest, financial or otherwise,
- 78 in the property or transaction involving the appraisal;
- 79 (20) Provide to an appraiser or a person related to the
- 80 appraiser stock or other financial or nonfinancial benefits;
- 81 (21) Obtain, use or pay for a second or subsequent appraisal
- 82 or order an automated valuation model, unless:
- 83 (A) There is a reasonable basis to believe that the initial
- 84 appraisal was flawed and the basis is clearly and appropriately
- 85 noted in the file;

- 86 (B) The second or subsequent appraisal, or automated 87 valuation model is done under a bona fide prefunding or post-88 funding appraisal review or quality control process; 89 (C) The second appraisal is required by law; or 90 (D) The second or subsequent appraisal or automated 91 valuation model is ordered by a client; or 92 (22) Commit an act or practice that impairs or attempts to 93 impair an appraiser's independence, objectivity or impartiality. 94 (b) This section does not prohibit an appraisal management 95 company from requesting that an appraiser: 96 (1) Provide additional information about the basis for a 97 valuation; 98 (2) Correct objective factual errors in an appraisal; 99 (3) Provide further detail, substantiation or explanation for 100 the appraiser's conclusion; or 101 (4) Consider additional appropriate property information, 102 including the consideration of additional comparable properties
- 103 to make or support an appraisal.

§30-38A-16. Disciplinary action.

- 1 The board may deny, revoke or refuse to issue or renew the
- 2 registration of an appraisal management company or may restrict
- 3 or limit the activities of an appraisal management company or of
- 4 <u>a person or firm that owns an interest in or participates in the</u>

- business of an appraisal management company for the following 5
- 6 reasons:
- 7 (1) A person or firm acted as an appraisal management
- 8 company or performed appraisal management services without
- 9 being properly registered with the board;
- 10 (2) A person or firm did not perform the duties set out in this 11
- article;
- 12 (3) A person or firm engaged in unprofessional conduct as
- 13 set out in this article;
- 14 (4) A person or firm engaged in a prohibited act set out in
- 15 this article;
- 16 (5) The application for registration contained false or
- 17 misleading information;
- 18 (6) A person or firm fraudulently or deceptively obtains or
- 19 attempts to obtain a registration;
- 20 (7) A person or firm fraudulently or deceptively used a
- 21 registration;
- 22 (8) A person or firm violated the provisions of this article,
- 23 this code, or the board's rules;
- 24 (9) A person or firm was found guilty of a felony or pleaded
- 25 guilty or nolo contendere to a felony;
- 26 (10) Within the past ten years, a person or firm was found
- 27 guilty of or pleaded guilty or nolo contendere to a misdemeanor
- 28 involving:

- 29 (A) Mortgage lending;
- 30 (B) Appraisals;
- 31 (C) Breach of trust; or
- 32 (D) Fraudulent or dishonest dealing;
- 33 (11) A person or firm is permanently or temporarily enjoined
- 34 by a court of competent jurisdiction from engaging in or
- 35 continuing any conduct or practice involving appraisal
- 36 management services or operating an appraisal management
- 37 company;
- 38 (12) A person or firm is the subject of an order of the board
- 39 or any other jurisdiction's appraisal management company
- 40 regulatory agency that denied, revoked or restricted a person's
- 41 or firm's privilege to operate as an appraisal management
- 42 company;
- 43 (13) A person or firm failed to pay the applicable fees; or
- 44 (14) For any other finding by the board.

§30-38A-17. Notice and hearing procedures.

- 1 (a) The board, on its own motion or upon receipt of a written
- 2 <u>complaint, may investigate an appraisal management company,</u>
- 3 a person or firm associated with an appraisal management
- 4 company, and a person or firm performing appraisal
- 5 management services.

6 (b) If the board determines after the investigation there are 7 grounds for disciplinary action, the board may hold a hearing 8 after giving thirty days' prior notice. 9 (c) The board has the same powers set out in article thirty-10 eight of this chapter. 11 (d) After notice and a hearing, the board may: 12 (1) Deny, revoke or refuse to issue or renew the registration 13 of an appraisal management company or restrict or limit the 14 activities of an appraisal management company or of a person or 15 firm that owns an interest in or participates in the business of an 16 appraisal management company; 17 (2) Impose a fine not to exceed \$25,000 for each violation; 18 or 19 (3) Take other disciplinary action as established by the board 20 by rule. 21 (e) The board may seek injunctive relief in the Kanawha 22 County Circuit Court to prevent a person or firm from violating 23 the provisions of this article or the rules promulgated hereunder. 24 The circuit court may grant a temporary or permanent injunction.